



SDVOSB Federal Contracting Guide

A practical pursuit framework for service-disabled veteran-owned small businesses

PRACTICAL GOVERNMENT CONTRACTING GUIDE | OCTOBER 2026

Positioning

Certification can open set-aside opportunities but does not substitute for competitive pricing, performance evidence or compliance.

Verify current status

Confirm active SAM registration, applicable SBA veteran certification status, size-standard compliance, ownership/control documentation and representations relevant to each procurement.

Build your capability package

Maintain a concise capability statement, UEI and CAGE information where appropriate, differentiators, contract vehicles, references and NAICS codes.

Target agencies

Research agency procurement forecasts, award histories, small-business specialists and relevant subcontracting plans. Prioritize mission fit over raw opportunity counts.

Capture routine

Create a weekly opportunity review, outreach schedule, bid/no-bid gate, teaming review and post-submission lessons-learned process.

Implementation checklist

Assign an accountable owner, validate information against the latest solicitation and official agency sources, record decisions, and review outcomes after each pursuit. Treat AI outputs as research

assistance rather than authoritative eligibility or legal advice.

Put the framework into practice

Explore Dakdan.ai at dakdan.ai, start a 30-day trial at dakdan.ai/register, or schedule a consultation at [Dakdan.ai consultation booking](#).

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